



ALLIANCE ENTREPRENDRE

Corporate presentation 2020

November 2020

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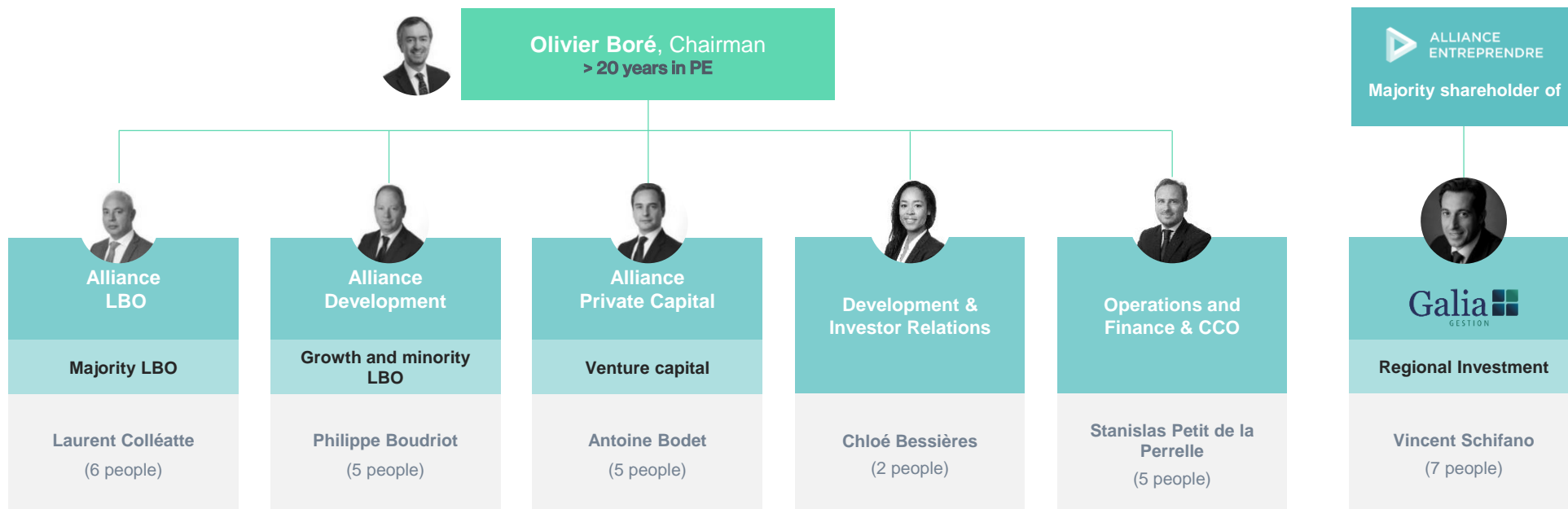
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Alliance Entrepreneurs, an entity approved by the French Autorité des Marchés Financiers, manages and advises several funds and private equity companies subscribed by institutional and retail investors

MANAGEMENT COMPANY AND GOVERNANCE

Alliance Entrepreneur, a long-standing private equity player



€700 million of AUM* and/or advisory through three activities: buyout capital, growth and venture capital

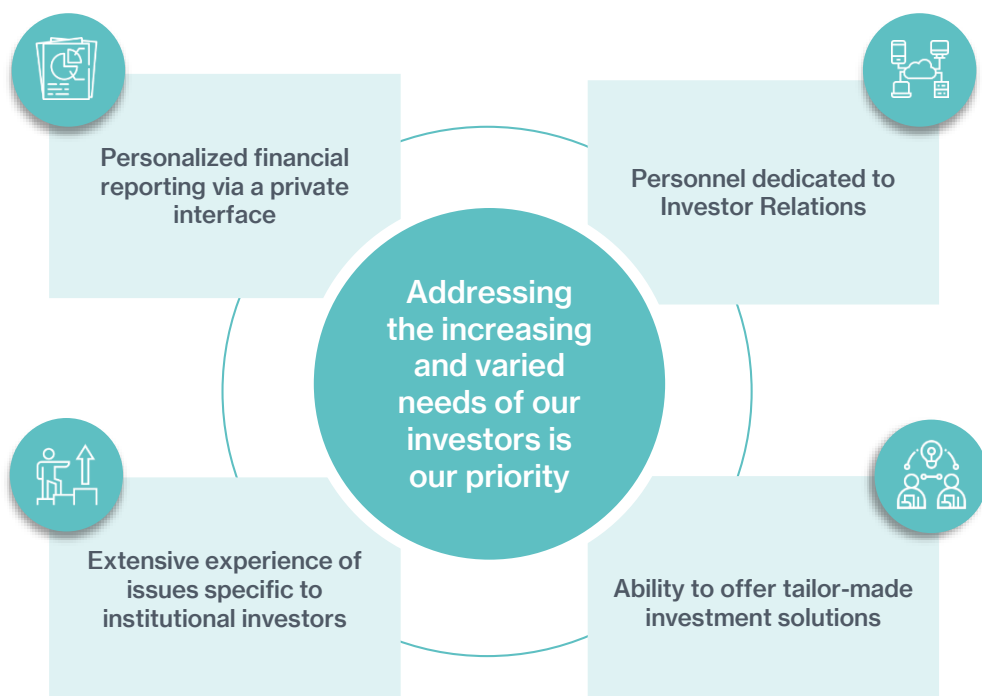
Founded in 1995 and affiliated with Natixis Investment Managers since 2011, a leading global Asset Manager

*As of 31/07/2020

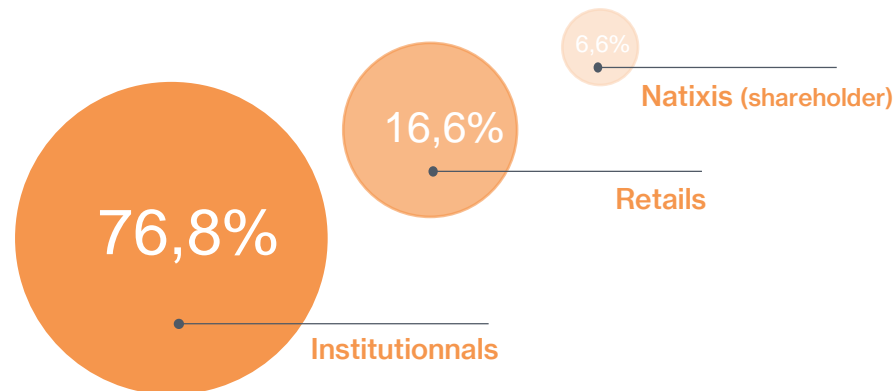
OUR CLIENTS

A relationship based on transparency, exchange and decision-making

Alliance Entrepreneurs has nurtured a culture of third-party asset management for over 20 years alongside institutional and private clients



BREAKDOWN OF ASSETS UNDER MANAGEMENT/ADVISORY*



*As of 31/07/2020

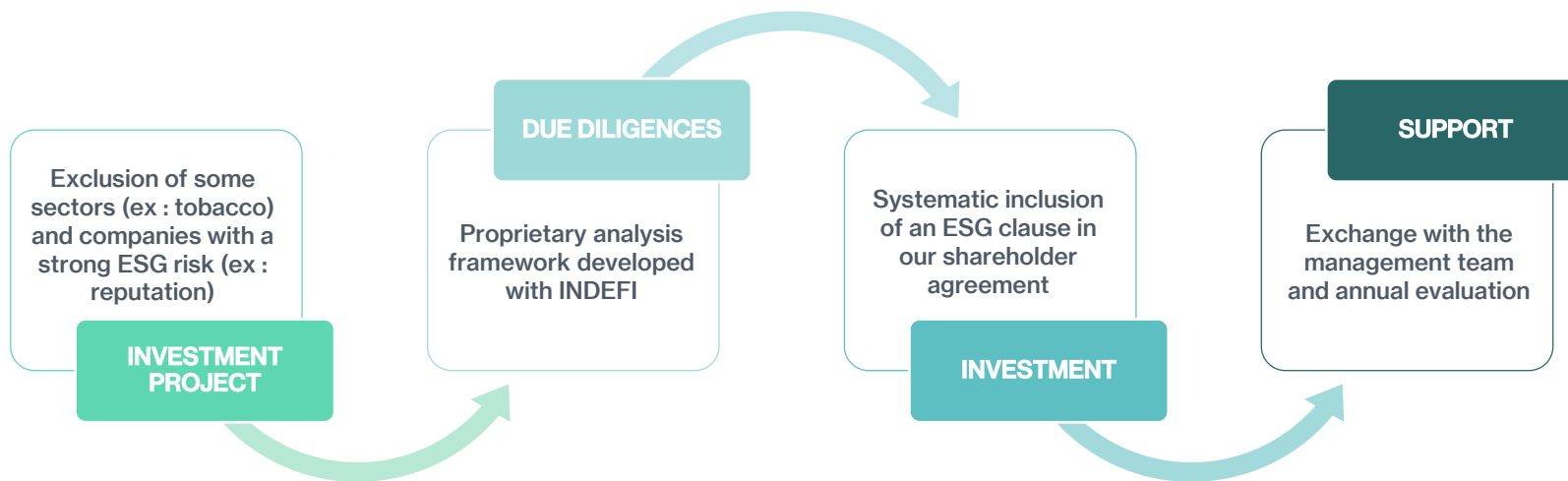
RESPONSIBLE INVESTOR

A pragmatic ESG approach tailored to the target company's profile



- Signatory of the Principles for Responsible Investment (PRI) supported by the UN
- ESG at the core of the investment process and follow-up
- Commitment policy to advance the management team on extra-financial topics

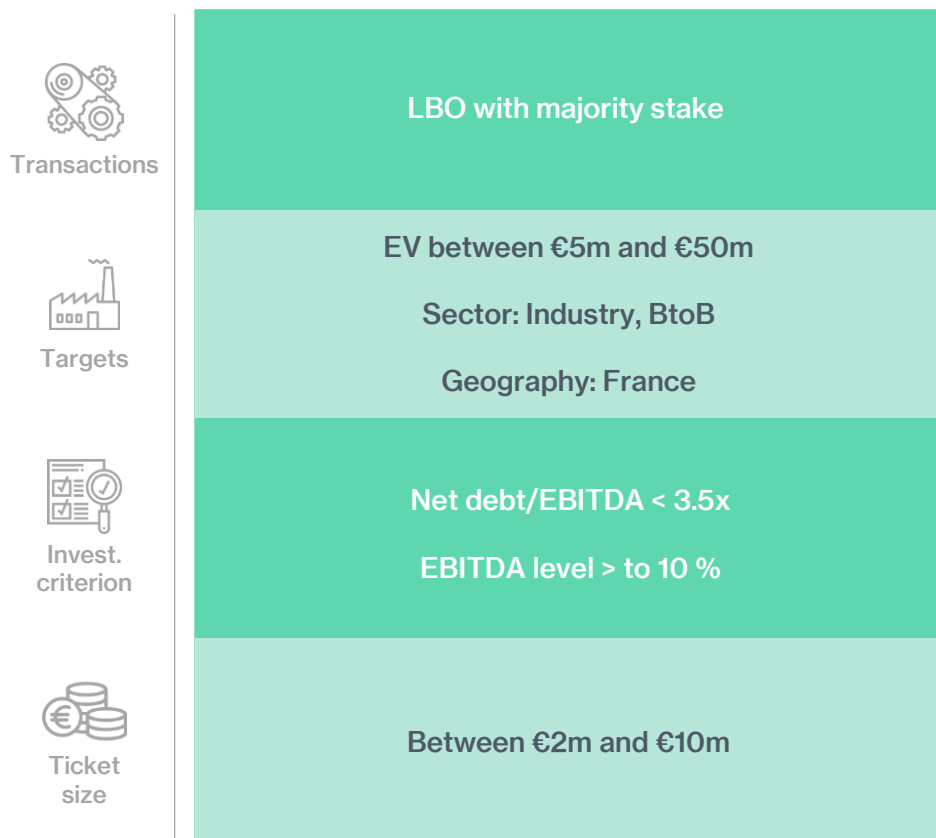
ESG AT THE CORE OF THE INVESTMENT PROCESS AND FOLLOW-UP



INVESTMENT TEAM: ALLIANCE LBO

LBO transactions with majority stake

INVESTMENT STRATEGY



TEAM



Laurent Colléatte
DGM, Head of Alliance LBO
> 20 years in PE



Nathanaël Martin
Managing Director
>15 years of experience in PE



Camille Chosseler
Investment Director
> 10 years in PE



Camille Centelles
Investment Director
> 10 years in PE



Romain Mistre
Principal
6 years in PE

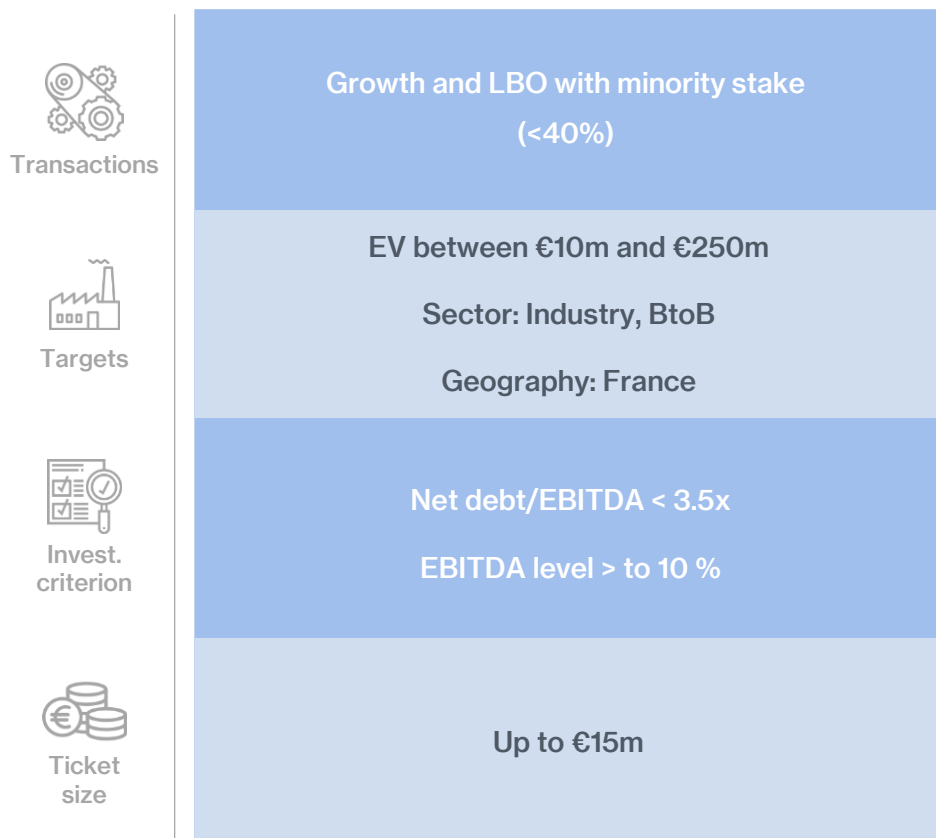


Vincent Lesieur
Senior Associate
4 years in PE

INVESTMENT TEAM: ALLIANCE DEVELOPEMENT

Detect and accelerate growth potential of SMEs

INVESTMENT STRATEGY



TEAM



Philippe Boudriot
Executive Director,
Head of Alliance Development
> 30 years in finance



Bertrand Pénicaud
Managing Director
> 30 years in PE



Mathieu Perrot
Investment Director
> 20 years in PE



Paul Lambert
Investment Director
13 years in PE



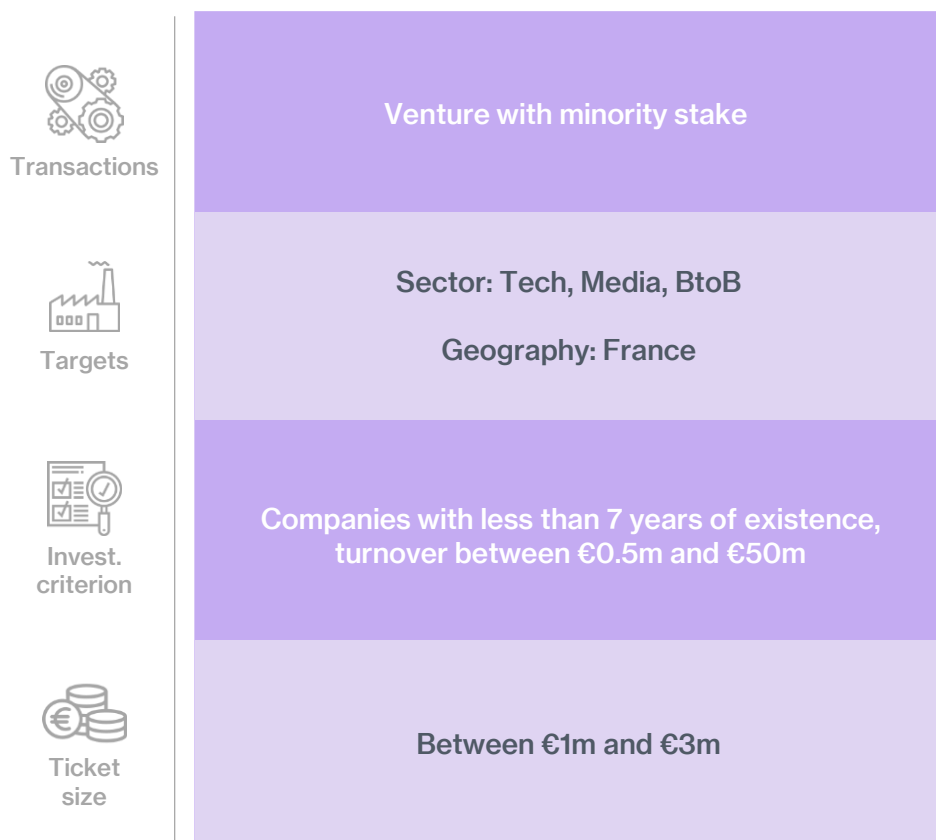
Paul Eeckman
Associate
2 years in PE



ALLIANCE PRIVATE CAPITAL

Financing innovation and development of young companies

INVESTMENT STRATEGY



TEAM



Antoine Bodet
Executive Director,
Head of Alliance Private Capital
> 20 years in PE



Benoît Thiedey
Investment Director
> 12 years in PE



Laura Panquet
Principal
7 years in PE



Romain Mistre
Principal
6 years in PE

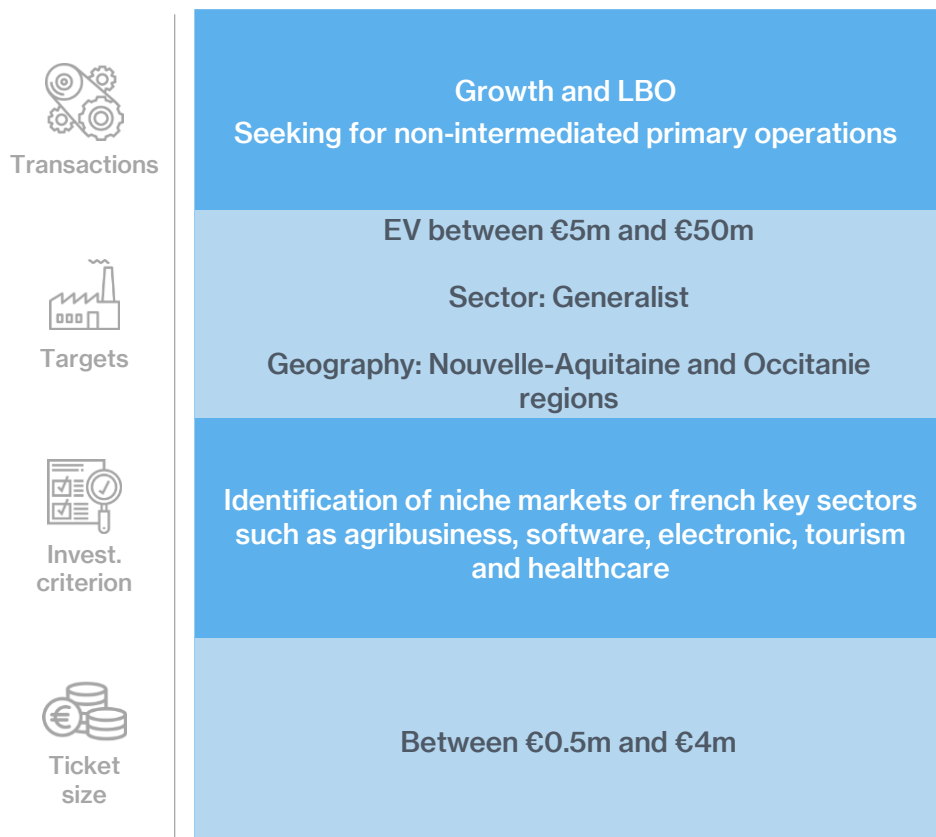


Benjamin Duprez
Associate
2 years in PE

GALIA GESTION

Regional player based in Bordeaux covering the areas of Nouvelle-Aquitaine and Occitanie

INVESTMENT STRATEGY



TEAM



Vincent Schifano
Chairman of Galia Gestion,
> 22 years in PE



Claudia Daugan
Investment Director
> 9 years in PE
> 5 years in structured financing



Pierre Arnaud
Investment Director
4 years in PE
5 years in M&A
8 years in the automotive industry



Christophe Douffet
Investment Director
> 11 years in PE
9 years as CFO

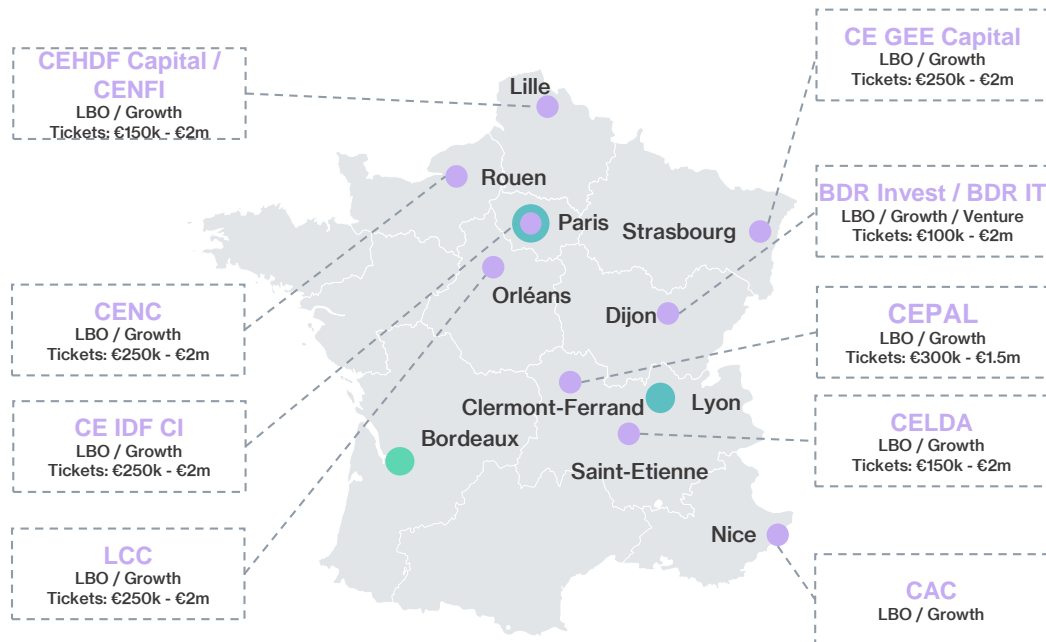


Nicolas D'Amico
Associate
> 1 year in PE
4 years in SMEs financing

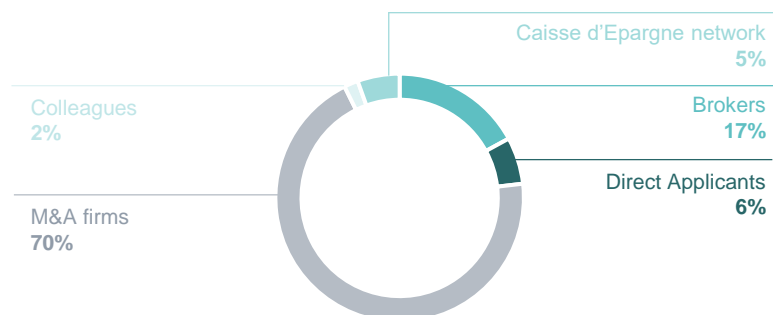
A UNIQUE DEAL FLOW

12 directors active in deal origination supported by a partnership with Caisses d'Epargne

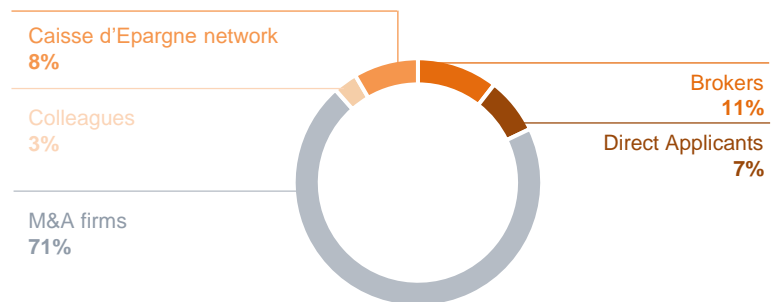
Territorial grid developed through multiple regional locations



164 opportunities for buyout capital transactions received



95 opportunities for growth capital transactions received



● Alliance Entrepreneurs offices ● Partnership with Caisses d'Epargne ● Shareholder of Galia Gestion

Deal flow AE 2019

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**ALLIANCE
ENTREPRENDRE**